

COMPASS

Acadiana
Market Report
May 2025

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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

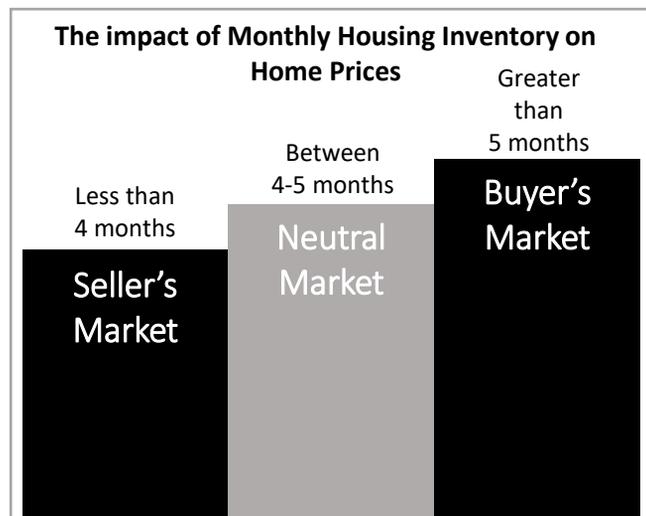
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

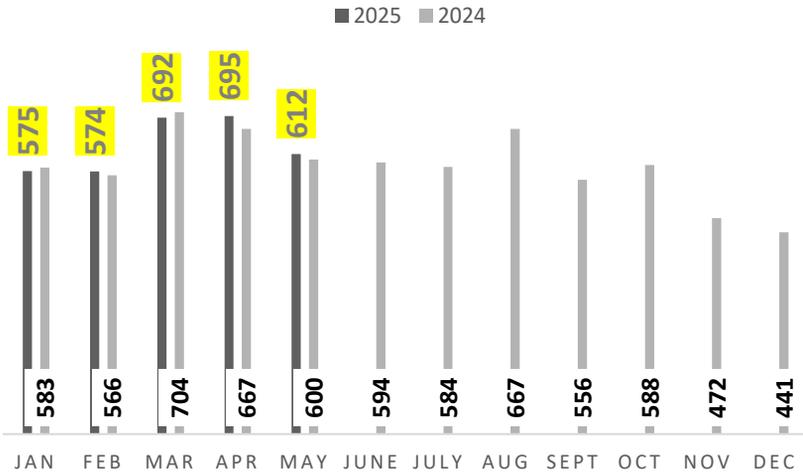
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

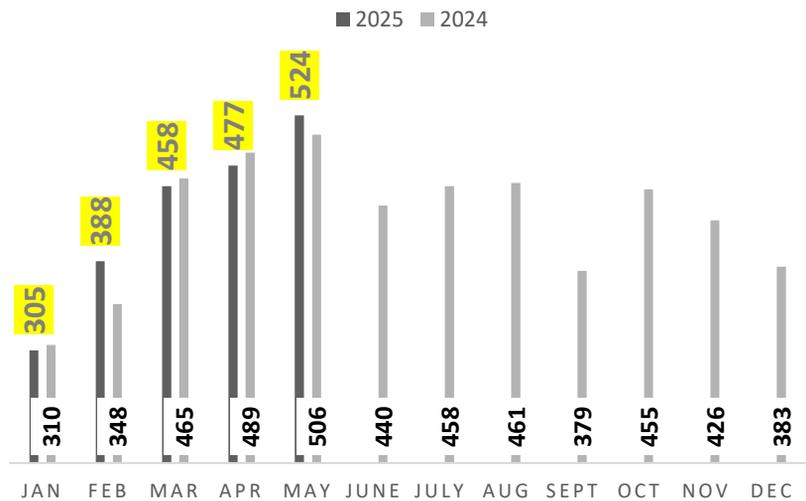


In May 2025 there were 612 new Residential listings in Acadiana. That is an **increase** of 2% from new listings in May of 2024 but a **decrease** of 12% from new listings in April 2025. Total for 2025 YTD is 3,148 versus 3,120 in 2024 which is a 1% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

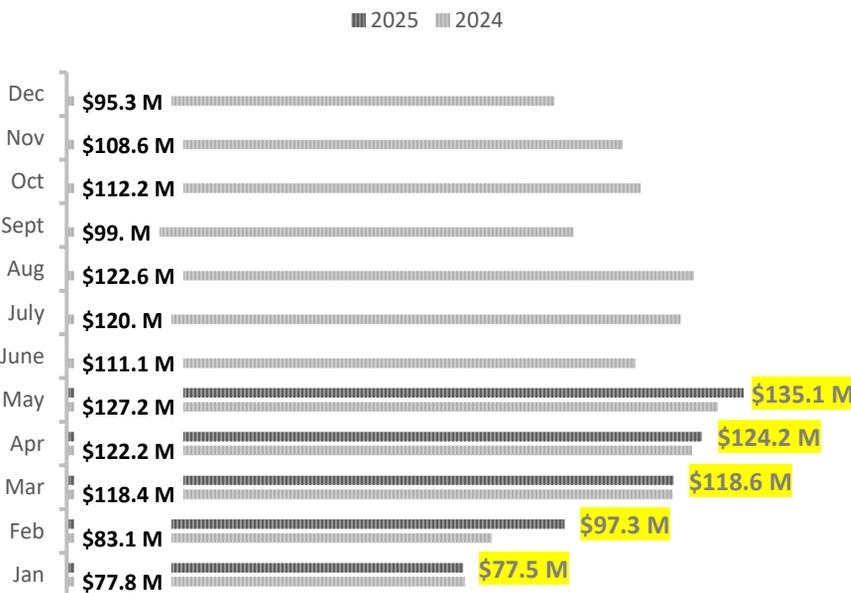
Acadiana Closed Sales

In May 2025 there were 524 total Residential sales in Acadiana. That is an **increase** of 3% from units sold in May of 2024, and an **increase** of 9% from units sold in April 2025. Total for 2025 YTD is 2,152 versus 2,118 in 2024 which is a 2% **increase**. Average days on market in the month of May across Acadiana was 101.



Acadiana Dollar Volume

In May 2025, the total Residential closed volume was \$135,057,128 across Acadiana. That is a 6% **increase** from May 2024, and an **increase** of 8% from April 2025. Total for 2025 YTD is \$552,760,756 versus \$528,723,105 in 2024 which is a 4% **increase**. Average Sales Price in May across Acadiana was \$257,742.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	17	6	1.8
\$20,000-\$29,999	12	13	5.4
\$30,000-\$39,999	18	9	2.5
\$40,000-\$49,999	26	13	2.5
\$50,000-\$59,999	33	19	2.9
\$60,000-\$69,999	23	33	7.2
\$70,000-\$79,999	46	29	3.2
\$80,000-\$89,999	21	33	7.9
\$90,000-\$99,999	33	38	5.8
\$100,000-\$109,999	28	27	4.8
\$110,000-\$119,999	38	37	4.9
\$120,000-\$129,999	61	54	4.4
\$130,000-\$139,999	44	38	4.3
\$140,000-\$149,999	47	42	4.5
\$150,000-\$159,999	44	39	4.4
\$160,000-\$169,999	45	42	4.7
\$170,000-\$179,999	77	51	3.3
\$180,000-\$189,999	81	50	3.1
\$190,000-\$199,999	60	66	5.5
\$200,000-\$219,999	172	83	2.4
\$220,000-\$239,999	229	167	3.6
\$240,000-\$259,999	214	151	3.5
\$260,000-\$279,999	148	135	4.6
\$280,000-\$299,999	107	79	3.7
\$300,000-\$349,999	178	164	4.6
\$350,000-\$399,999	99	118	6.0
\$400,000-\$449,999	56	60	5.4
\$450,000-\$499,999	59	65	5.5
\$500,000-\$549,999	29	34	5.9
\$550,000-\$599,999	28	34	6.1
\$600,000-\$699,999	23	44	9.6
\$700,000-\$799,999	22	14	3.2
\$800,000-\$899,999	16	29	9.1
\$900,000-\$999,999	5	23	23.0
\$1,000,000 & over	13	84	32.3
	2152	1923	4.5

\$0 - \$149,999:

21% of all sales reported in this range

20% of all active listings

447 total sales vs 391 actives

4.37 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

45% of all active listings

1177 total sales vs 863 actives

3.67 - month supply of inventory

\$300,000 and above:

25% of all sales reported in this range

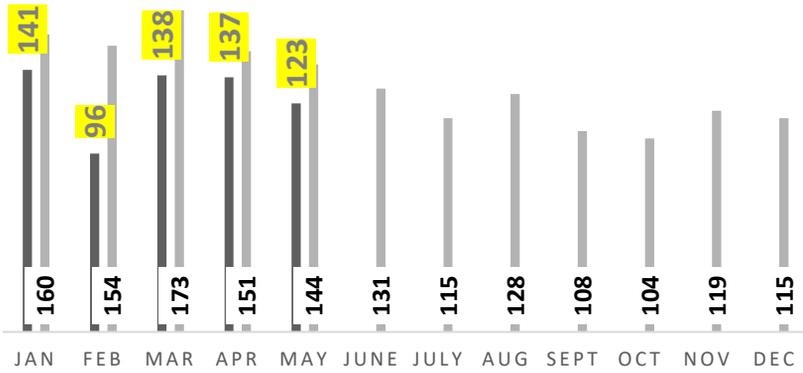
35% of all active listings

528 total sales vs 669 actives

6.34 - month supply of inventory

Acadiana New Construction New Listings

■ 2025 ■ 2024



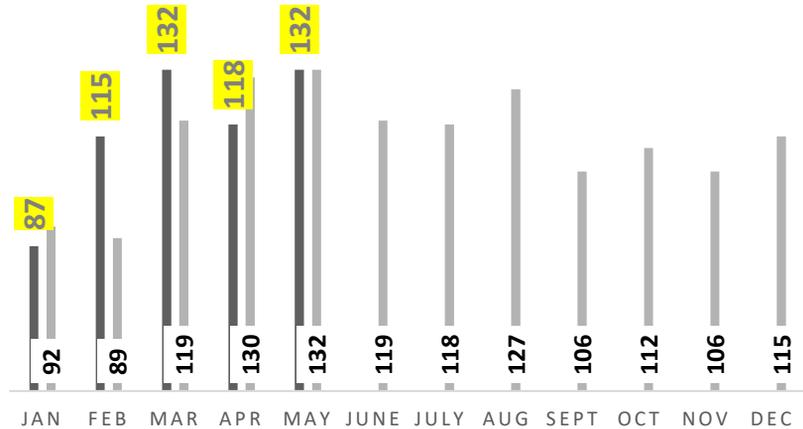
In May 2025 there were 123 new construction listings in Acadiana. That is a **decrease** of 15% from new listings in May 2024, and a **decrease** of 10% from new listings in April 2025. Total for 2025 YTD is 635 versus 782 in 2024 which is a 19% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

■ 2025 ■ 2024

In May 2025 there were 132 total new construction sales in Acadiana. That is the same number of units sold in May of 2024, and an **increase** of 11% from units sold in April 2025. Total for 2025 YTD is 584 versus 562 in 2024 which is a 4% **increase**. Average days on market in the month of May cannot be calculated due to changes in the MLS.



Acadiana New Construction Dollar Volume

Dollar Volume for New Construction in Acadiana cannot be calculated for the month of May due to changes in the MLS.

Acadiana New Construction Price Points – May 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	3	0	0.0
\$160,000-\$169,999	1	2	10.0
\$170,000-\$179,999	3	1	1.7
\$180,000-\$189,999	12	5	2.1
\$190,000-\$199,999	19	7	1.8
\$200,000-\$219,999	55	13	1.2
\$220,000-\$239,999	109	61	2.8
\$240,000-\$259,999	104	77	3.7
\$260,000-\$279,999	67	55	4.1
\$280,000-\$299,999	44	21	2.4
\$300,000-\$349,999	61	23	1.9
\$350,000-\$399,999	29	14	2.4
\$400,000-\$449,999	13	12	4.6
\$450,000-\$499,999	19	13	3.4
\$500,000-\$549,999	11	6	2.7
\$550,000-\$599,999	5	6	6.0
\$600,000-\$699,999	6	6	5.0
\$700,000-\$799,999	7	4	2.9
\$800,000-\$899,999	3	9	15.0
\$900,000-\$999,999	2	13	32.5
\$1,000,000 & over	4	15	18.8
	577	363	3.1

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

72% of all sales reported in this range

67% of all active listings

417 total sales vs 242 actives

2.90 - month supply of inventory

\$300,000 and above:

28% of all sales reported in this range

33% of all active listings

160 total sales vs 121 actives

3.78 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	3120	3148	1%
Closed Sales	2118	2152	2%
Days on Market	78	97	26%
Average Sales Price	\$249,633	\$256,859	3%

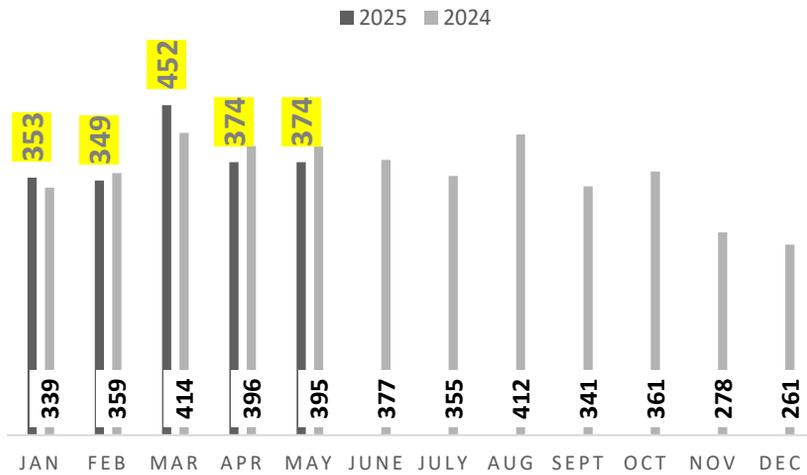
Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	782	635	-19%
Closed Sales	562	584	4%
Days on Market			
Average Sales Price			

Lafayette Parish



Lafayette New Listings

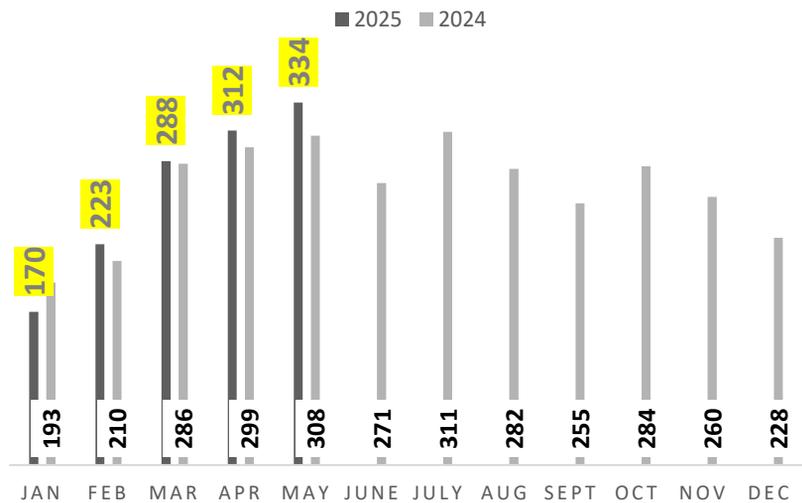


In May 2025 there were 374 new Residential listings in in Lafayette Parish. That is a **decrease** of 5% from new listings in May 2024 and the same number of new listings as April 2025. Total for 2025 YTD is 1,902 versus 1,903 in 2024 which is a <1% **decrease**.

* Any listing with a List date within the reported month range is considered a New Listing.

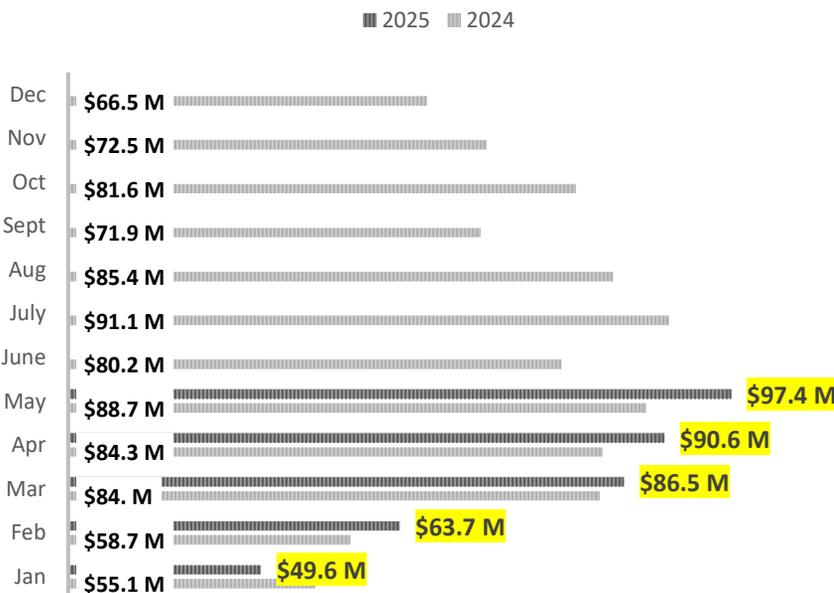
Lafayette Closed Sales

In May 2025 there were 334 total Residential sales in Lafayette Parish. That is an **increase** of 8% from units sold in May of 2024, and an **increase** of 7% from units sold in April 2025. Total for 2025 YTD is 1,327 versus 1,296 in 2024 which is a 2% **increase**. Average days on market in the month of May in Lafayette Parish was 92.



Lafayette Dollar Volume

In May 2025, the total Residential closed volume was \$97,412,368 in Lafayette Parish. That is an 9% **increase** from May 2024, and an **increase** of 7% from April 2025. Total for 2025 YTD is \$387,824,335 versus \$370,800,964 in 2024 which is a 4% **increase**. Average Sales Price in May in Lafayette Parish was \$291,653.



Lafayette Parish Price Points – May 2025

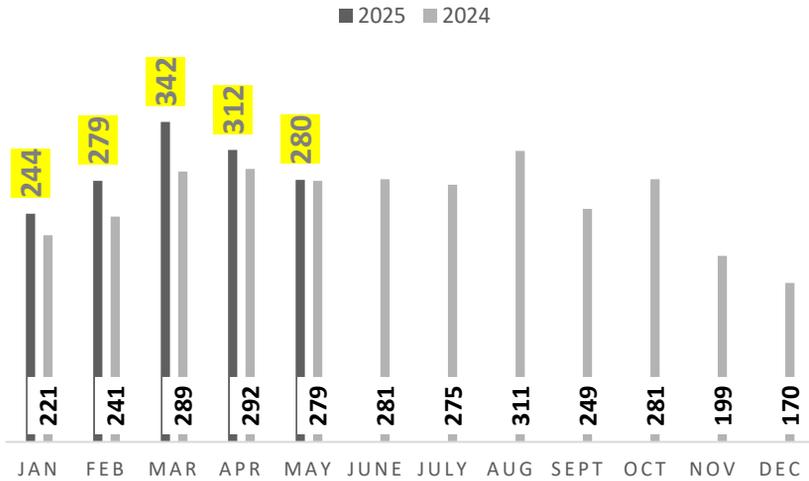
Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	1	1	5.0
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	3	2	3.3
\$50,000-\$59,999	7	4	2.9
\$60,000-\$69,999	6	3	2.5
\$70,000-\$79,999	20	3	0.8
\$80,000-\$89,999	10	10	5.0
\$90,000-\$99,999	10	11	5.5
\$100,000-\$109,999	13	9	3.5
\$110,000-\$119,999	16	12	3.8
\$120,000-\$129,999	28	15	2.7
\$130,000-\$139,999	24	16	3.3
\$140,000-\$149,999	24	10	2.1
\$150,000-\$159,999	15	7	2.3
\$160,000-\$169,999	21	11	2.6
\$170,000-\$179,999	39	21	2.7
\$180,000-\$189,999	47	23	2.4
\$190,000-\$199,999	35	29	4.1
\$200,000-\$219,999	99	52	2.6
\$220,000-\$239,999	144	90	3.1
\$240,000-\$259,999	148	111	3.8
\$260,000-\$279,999	113	99	4.4
\$280,000-\$299,999	86	55	3.2
\$300,000-\$349,999	137	122	4.5
\$350,000-\$399,999	78	83	5.3
\$400,000-\$449,999	41	43	5.2
\$450,000-\$499,999	52	43	4.1
\$500,000-\$549,999	23	26	5.7
\$550,000-\$599,999	21	20	4.8
\$600,000-\$699,999	16	31	9.7
\$700,000-\$799,999	19	11	2.9
\$800,000-\$899,999	13	23	8.8
\$900,000-\$999,999	5	20	20.0
\$1,000,000-\$1,499,999	9	37	20.6
\$1,500,000-\$1,999,999	2	21	52.5
\$2,000,000 & over	1	12	60.0
	1327	1087	4.1

\$0 - \$149,999:
 12% of all sales reported in this range
 9% of all active listings
 163 total sales vs 97 actives
 2.98 - month supply of inventory

\$150,000 - \$299,999:
 56% of all sales reported in this range
 45% of all active listings
 747 total sales vs 498 actives
 3.33 - month supply of inventory

\$300,000 and above:
 31% of all sales reported in this range
 45% of all active listings
 417 total sales vs 492 actives
 5.90 - month supply of inventory

Lafayette Resale Homes New Listings

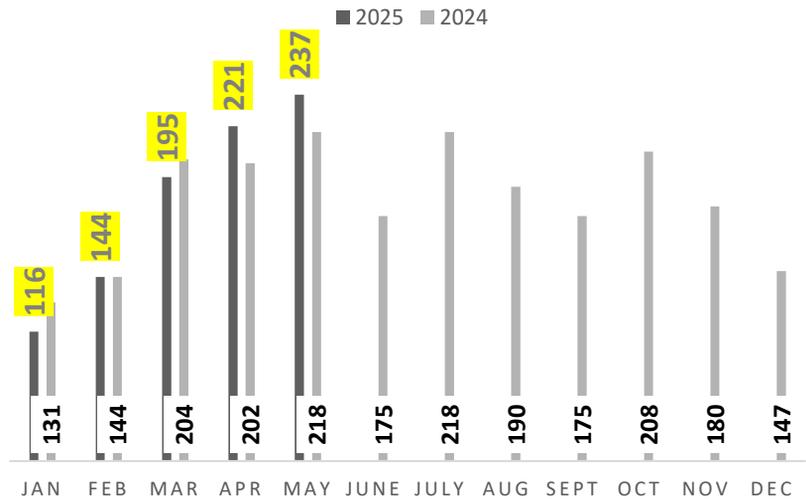


In May 2025 there were 280 Residential resale new listings in Lafayette Parish. That is an **increase** of <1% from resale new listings in May 2024 but a **decrease** of 10% from resale new listings in April 2025. Total for 2025 YTD is 1,457 versus 1,322 in 2024 which is a 9% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

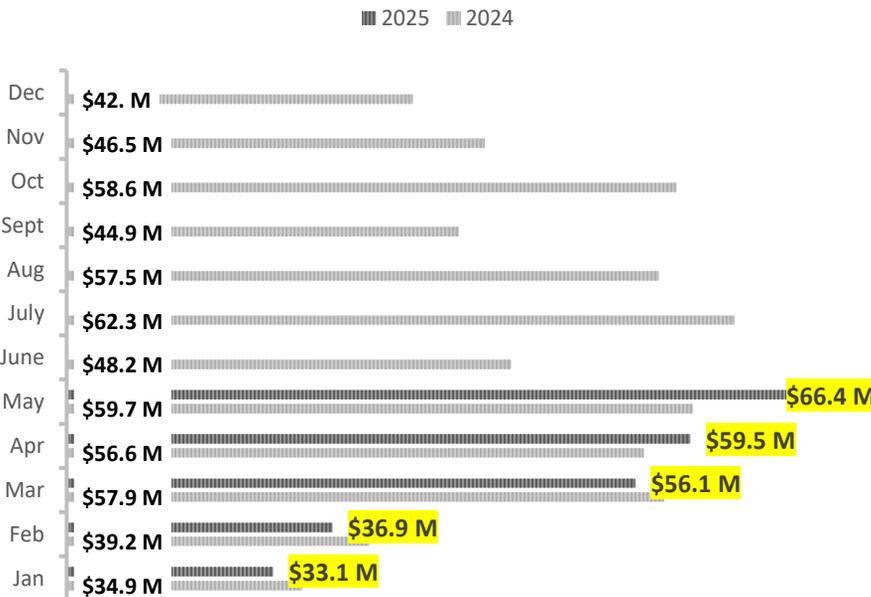
Lafayette Resale Homes Closed Sales

In May 2025 there were 237 total Residential resales in Lafayette Parish. That is an **increase** of 8% from resale units sold in May of 2024, and an **increase** of 7% from resale units sold in April 2025. Total for 2025 YTD is 913 versus 899 in 2024 which is a 2% **increase**. Average days on market in the month of May for resales in Lafayette Parish was 68.



Lafayette Resale Homes Dollar Volume

In May 2025, the total Residential resale closed volume for resales was \$66,387,030 in Lafayette Parish. That is a 10% **increase** from May 2024, and an **increase** of 10% from April 2025. Total for 2025 YTD is \$251,953,464 versus \$248,238,923 in 2024 which is a 1% **increase**. Average Sales Price in May for resales in Lafayette Parish was \$280,114.



Lafayette Parish Resale Homes Price Points – May 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	1	1	5.0
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	3	2	3.3
\$50,000-\$59,999	7	4	2.9
\$60,000-\$69,999	6	3	2.5
\$70,000-\$79,999	20	3	0.8
\$80,000-\$89,999	10	10	5.0
\$90,000-\$99,999	10	11	5.5
\$100,000-\$109,999	13	9	3.5
\$110,000-\$119,999	16	12	3.8
\$120,000-\$129,999	28	14	2.5
\$130,000-\$139,999	24	16	3.3
\$140,000-\$149,999	24	10	2.1
\$150,000-\$159,999	14	7	2.5
\$160,000-\$169,999	21	9	2.1
\$170,000-\$179,999	39	21	2.7
\$180,000-\$189,999	39	18	2.3
\$190,000-\$199,999	24	22	4.6
\$200,000-\$219,999	78	45	2.9
\$220,000-\$239,999	88	65	3.7
\$240,000-\$259,999	77	58	3.8
\$260,000-\$279,999	54	52	4.8
\$280,000-\$299,999	47	37	3.9
\$300,000-\$349,999	85	66	3.9
\$350,000-\$399,999	53	61	5.8
\$400,000-\$449,999	28	24	4.3
\$450,000-\$499,999	31	28	4.5
\$500,000-\$549,999	12	20	8.3
\$550,000-\$599,999	17	15	4.4
\$600,000-\$699,999	11	24	10.9
\$700,000-\$799,999	11	7	3.2
\$800,000-\$899,999	10	14	7.0
\$900,000-\$999,999	3	7	11.7
\$1,000,000 & over	8	48	30.0
	913	744	4.1

\$0 - \$149,999:

18% of all sales reported in this range
 13% of all active listings
 163 total sales vs 96 actives
 2.94 - month supply of inventory

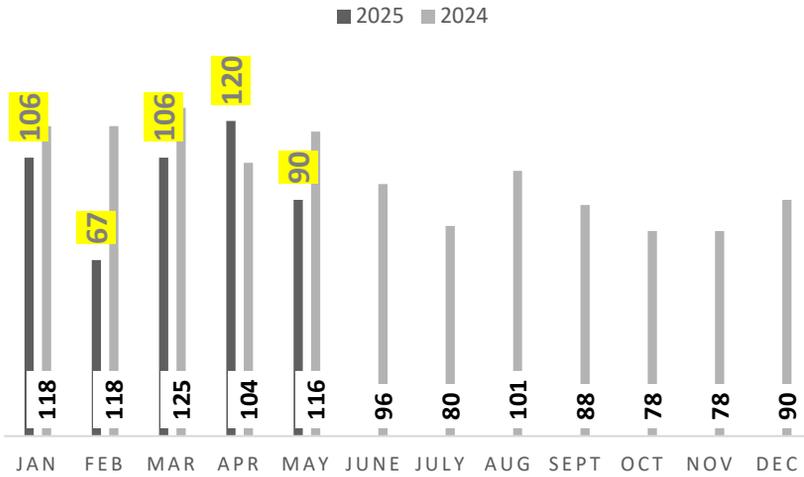
\$150,000 - \$299,999:

53% of all sales reported in this range
 45% of all active listings
 481 total sales vs 334 actives
 3.47 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range
 42% of all active listings
 269 total sales vs 314 actives
 5.84 - month supply of inventory

Lafayette New Construction New Listings

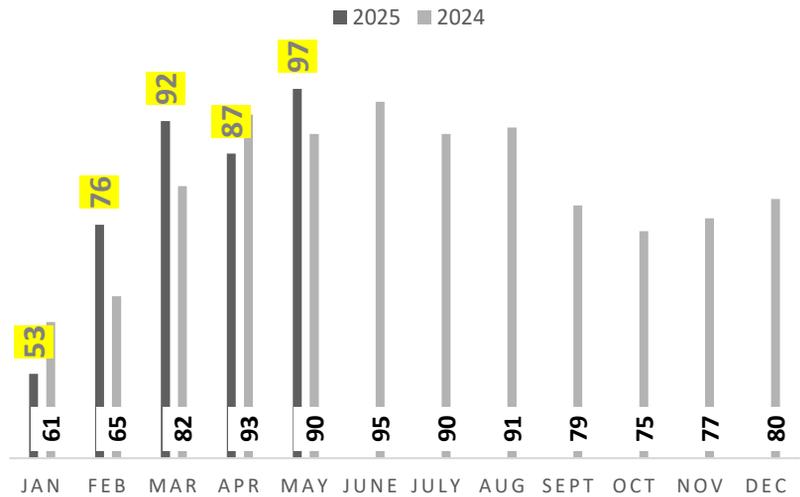


In May 2025 there were 90 new construction listings in Lafayette Parish. That is a **decrease** of 22% from new construction listings in May of 2024 and a **decrease** of 25% from new construction new listings in April 2025. Total for 2025 YTD is 489 versus 581 in 2024 which is a 16% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In May 2025 there were 97 total new construction sales in Lafayette Parish. That is a 7% **increase** from new construction units sold in May of 2024, and an **increase** of 10% from new construction units sold in April 2025. Total for 2025 YTD is 405 versus 391 in 2024 which is a 3% **increase**. Average days on market in the month of May cannot be calculated due to changes in the MLS.



Lafayette New Construction Dollar Volume

Dollar Volume for Lafayette New Construction cannot be calculated for the month of May due to changes in the MLS.

Lafayette Parish New Construction Price Points – May 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	8	4	2.5
\$190,000-\$199,999	10	5	2.5
\$200,000-\$219,999	20	5	1.3
\$220,000-\$239,999	76	24	1.6
\$240,000-\$259,999	69	52	3.8
\$260,000-\$279,999	58	47	4.1
\$280,000-\$299,999	39	17	2.2
\$300,000-\$349,999	52	14	1.3
\$350,000-\$399,999	24	12	2.5
\$400,000-\$449,999	12	12	5.0
\$450,000-\$499,999	19	12	3.2
\$500,000-\$549,999	11	5	2.3
\$550,000-\$599,999	4	5	6.3
\$600,000-\$699,999	5	6	6.0
\$700,000-\$799,999	6	4	3.3
\$800,000-\$899,999	3	9	15.0
\$900,000-\$999,999	2	13	32.5
\$1,000,000 & over	4	15	18.8
	423	263	3.1

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

66% of all sales reported in this range

59% of all active listings

281 total sales vs 156 actives

2.78 - month supply of inventory

\$300,000 and above:

34% of all sales reported in this range

41% of all active listings

142 total sales vs 107 actives

3.77 - month supply of inventory

Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1903	1902	0%
Closed Sales	1296	1327	2%
Days on Market	70	91	31%
Average Sales Price	\$286,112	\$292,256	2%

Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1322	1457	10%
Closed Sales	899	913	2%
Days on Market	53	74	39%
Average Sales Price	\$276,128	\$275,962	0%

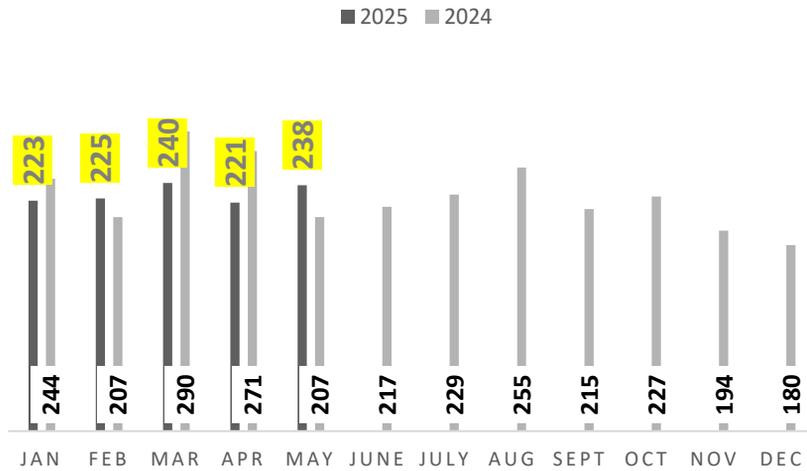
Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	581	489	-16%
Closed Sales	391	405	4%
Days on Market			
Average Sales Price			

Out of Parish



Out of Parish New Listings

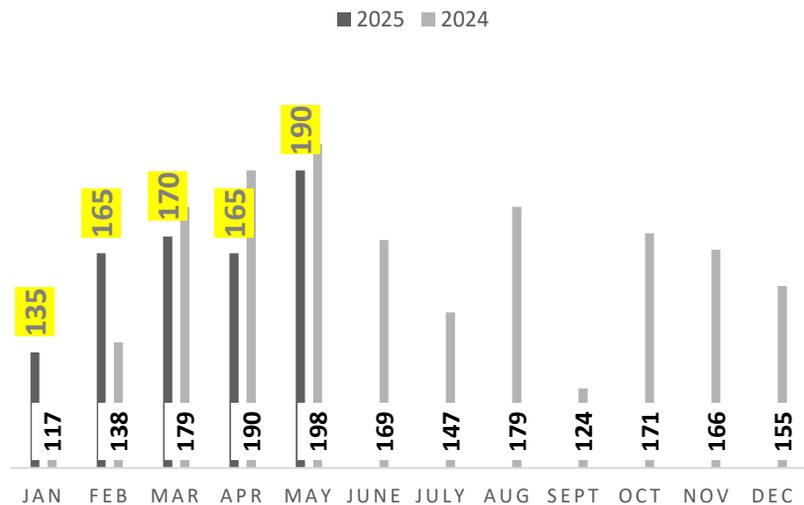


In May 2025 there were 238 Residential out of Parish new listings. That is an **increase** of 13% from new listings in May of 2024 and an **increase** of 7% from new listings in April 2025. Total for 2025 YTD is 1,147 versus 1,219 in 2024 which is a 6% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

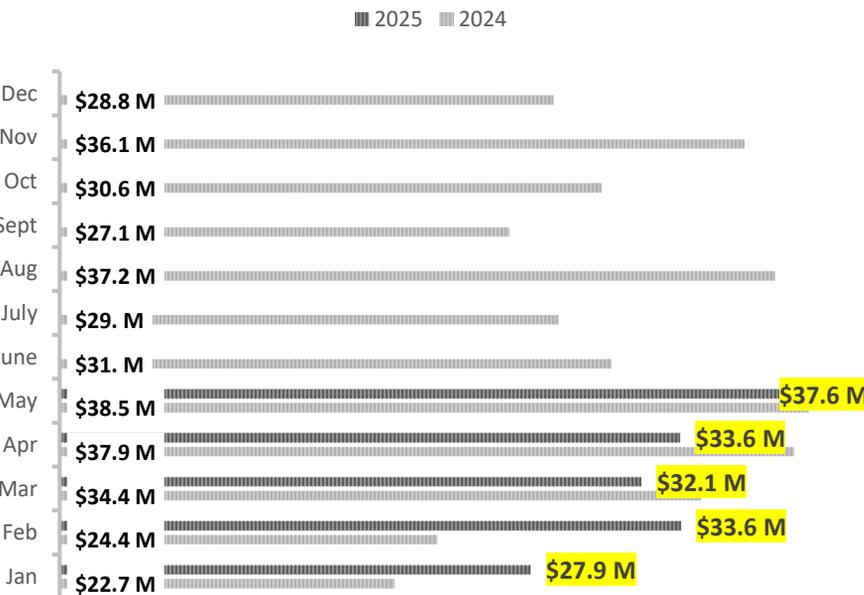
Out of Parish Closed Sales

In May 2025 there were 190 total Residential out of Parish sales. That is a 4% **decrease** from out of Parish units sold in May of 2024, but an **increase** of 13% from out of Parish units sold in April 2025. Total for 2025 YTD is 825 versus 822 in 2024 which is a <1% **increase**. Average days on market for out of Parish in the month of May was 117.



Out of Parish Dollar Volume

In May 2025, the total Residential out of Parish closed volume was \$37,644,760. That is a 2% **decrease** from May 2024, but an **increase** of 11% from April 2025. Total for 2025 YTD is \$164,936,421 versus \$157,922,141 in 2024 which is a 4% **increase**. Average Sales Price in May for out of Parish was \$198,130.



Out of Parish Price Points – May 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	17	5	0.0
\$20,000-\$29,999	11	12	0.0
\$30,000-\$39,999	17	9	0.0
\$40,000-\$49,999	23	11	0.0
\$50,000-\$59,999	26	15	0.0
\$60,000-\$69,999	17	30	0.0
\$70,000-\$79,999	26	26	0.0
\$80,000-\$89,999	11	23	0.0
\$90,000-\$99,999	23	27	0.0
\$100,000-\$109,999	15	18	0.0
\$110,000-\$119,999	22	25	0.0
\$120,000-\$129,999	33	39	0.0
\$130,000-\$139,999	20	22	0.0
\$140,000-\$149,999	23	32	0.0
\$150,000-\$159,999	29	32	0.0
\$160,000-\$169,999	24	31	0.0
\$170,000-\$179,999	38	30	0.1
\$180,000-\$189,999	34	27	0.1
\$190,000-\$199,999	25	37	0.4
\$200,000-\$219,999	73	31	0.5
\$220,000-\$239,999	85	77	2.2
\$240,000-\$259,999	66	40	1.9
\$260,000-\$279,999	35	36	1.1
\$280,000-\$299,999	21	24	1.0
\$300,000-\$349,999	41	42	1.1
\$350,000-\$399,999	21	35	0.5
\$400,000-\$449,999	15	17	0.0
\$450,000-\$499,999	7	22	0.7
\$500,000-\$549,999	6	8	0.8
\$550,000-\$599,999	7	14	0.7
\$600,000-\$699,999	7	13	0.0
\$700,000-\$799,999	3	3	0.0
\$800,000-\$899,999	3	6	0.0
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	1	0	0.0
	825	822	5.0

\$0 - \$149,999:

- 34% of all sales reported in this range
- 36% of all active listings
- 284 total sales vs 294 actives
- 5.18 - month supply of inventory

\$150,000 - \$299,999:

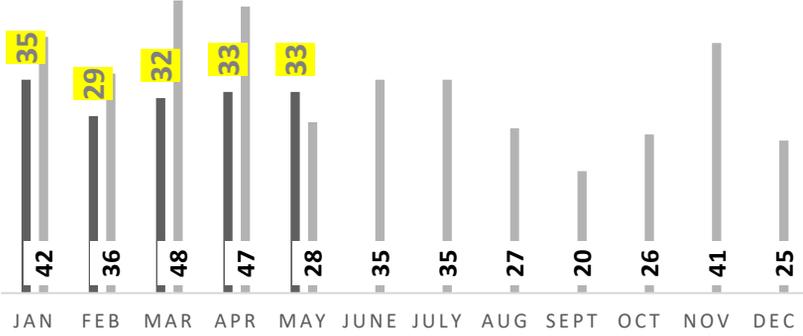
- 52% of all sales reported in this range
- 44% of all active listings
- 430 total sales vs 365 actives
- 4.24 - month supply of inventory

\$300,000 and above:

- 13% of all sales reported in this range
- 20% of all active listings
- 111 total sales vs 163 actives
- 7.34 - month supply of inventory

Out of Parish New Construction New Listings

■ 2025 ■ 2024



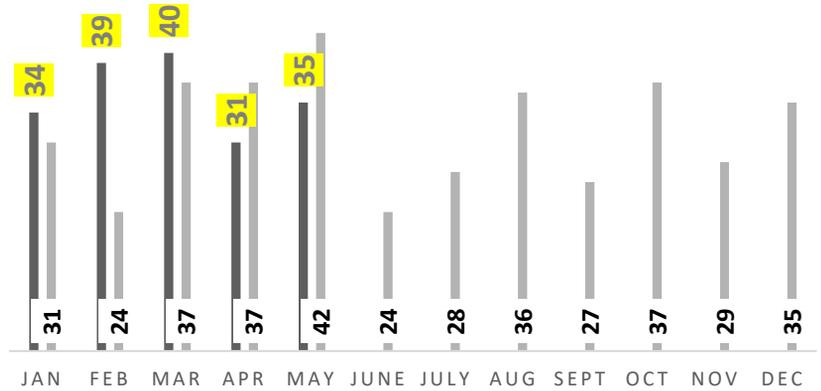
In May 2025 there were 33 Residential new construction out of Parish listings. That is an **increase** of 15% from new listings in May of 2024, the same number of new listings as April 2025. Total for 2025 YTD is 162 versus 201 in 2024 which is a 25% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

■ 2025 ■ 2024

In May 2025 there were 35 total Residential new construction out of Parish sales. That is a **decrease** of 17% from units sold in May of 2024, but an **increase** of 11% from units sold in April 2025. Total for 2025 YTD is 179 versus 171 in 2024 which is a 4% **increase**. Average days on market in the month of May cannot be calculated due to changes in the MLS.



Out of Parish New Construction Dollar Volume

Dollar Volume for Out of Parish New Construction cannot be calculated for the month of May due to changes in the MLS.

Out of Parish New Construction Price Points – May 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	2	0	0.0
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	3	1	1.7
\$180,000-\$189,999	4	1	1.3
\$190,000-\$199,999	9	2	1.1
\$200,000-\$219,999	35	8	1.1
\$220,000-\$239,999	53	37	3.5
\$240,000-\$259,999	35	25	3.6
\$260,000-\$279,999	9	8	4.4
\$280,000-\$299,999	5	4	4.0
\$300,000-\$349,999	9	9	5.0
\$350,000-\$399,999	5	2	2.0
\$400,000-\$449,999	1	0	0.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	1	5.0
\$600,000-\$699,999	1	0	0.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	174	100	2.9

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

90% of all sales reported in this range

86% of all active listings

156 total sales vs 86 actives

2.76 - month supply of inventory

\$300,000 and above:

10% of all sales reported in this range

14% of all active listings

18 total sales vs 14 actives

3.89 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1219	1147	-6%
Closed Sales	822	825	0%
Days on Market	90	107	18%
Average Sales Price	\$192,119	\$199,923	4%

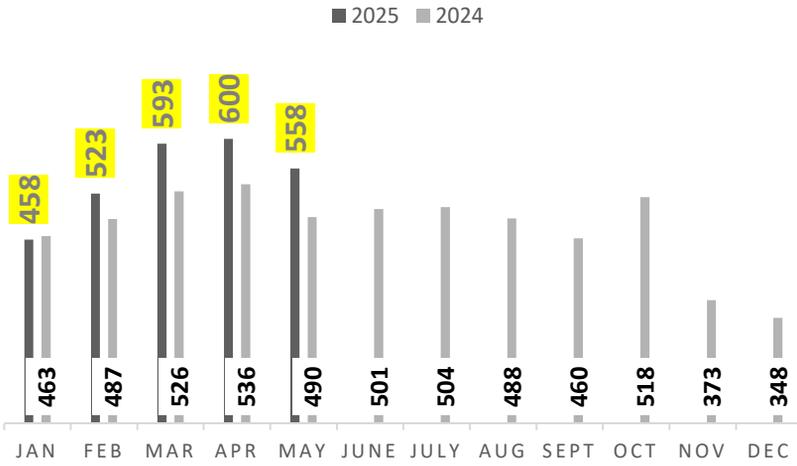
Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	201	162	-19%
Closed Sales	171	179	5%
Days on Market			
Average Sales Price			

Predictions

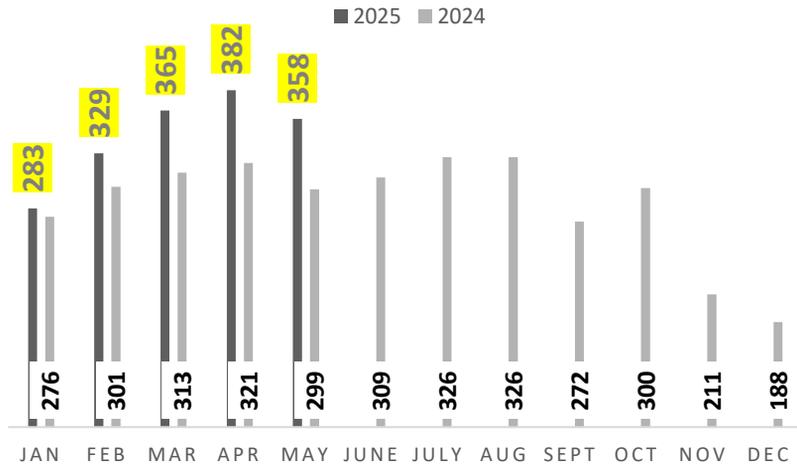


Acadiana Pendingings



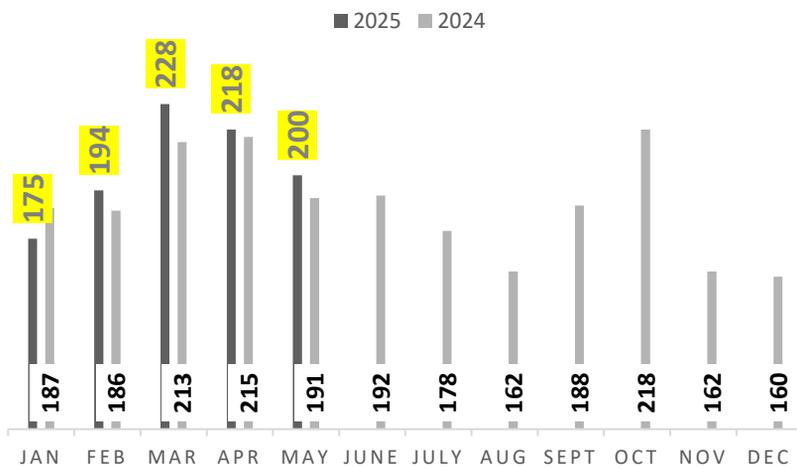
Pending sales across Acadiana are **up** 12% from May last year. Compared to April 2025 they are **down** by 7%.

Lafayette Parish Pendingings



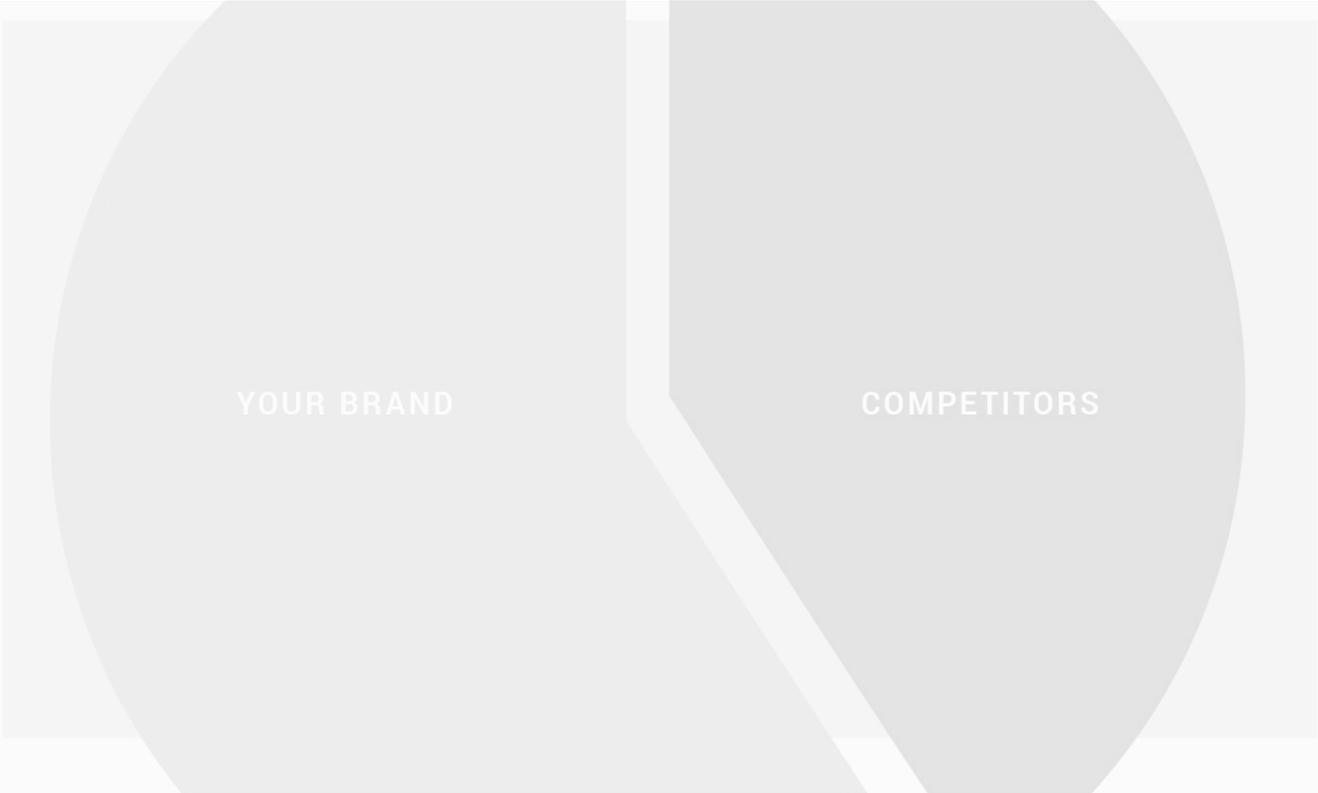
Pending sales in Lafayette Parish are **up** 16% from May last year. Compared to April 2025 they are **down** by 6%.

Out of Parish Pendingings



Pending sales out of Parish are **up** 5% from May last year. Compared to April 2025 they are **down** by 8%.

Market Penetration



YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – May 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass in Lafayette (I000050)	163	54,499,073.00	334,350.14	1.33	1
2	Real Broker, LLC in Lafayette (I001335)	108	29,595,729.00	274,034.53	0.72	2
3	Keller Williams Realty Acadiana in Lafayette (I000906)	109	25,854,700.00	237,199.08	0.63	3
4	EXP Realty, LLC in Lafayette (I001154)	110	24,908,754.00	226,443.22	0.61	4
5	Keaty Real Estate Team in Lafayette (I000932)	68	18,386,250.00	270,386.03	0.45	5
6	Real Broker, LLC in Opelousas (I001398)	20	4,491,900.00	224,595.00	0.11	6
7	D.R. Horton Realty of LA, LLC in Denham Springs (I00I00)	17	4,338,500.00	255,205.88	0.11	7
8	HUNCO Real Estate in Lafayette (I001141)	17	4,222,002.00	248,353.06	0.10	8
9	RE/MAX Acadiana in Lafayette (I000020)	21	4,029,500.00	191,880.95	0.10	9
10	Real Broker, LLC. in Lafayette (I001230)	12	3,995,400.00	332,950.00	0.10	10

Top 10 Listing OR Selling Companies in Acadiana – May 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass (I000050)	321.5	105,919,317	329,454	17.70	22.34
2	EXP Realty, LLC (I001154)	281.0	64,013,208	227,805	15.47	13.50
3	Real Broker, LLC (I001335)	212.0	58,109,634	274,102	11.67	12.26
4	Keller Williams Realty Acadiana (I000906)	238.5	55,155,749	231,261	13.13	11.63
5	Keaty Real Estate Team (I000932)	110.5	30,109,475	272,484	6.08	6.35
6	HUNCO Real Estate (I001141)	37.0	10,286,507	278,014	2.04	2.17
7	Coldwell Banker Trahan Real Estate Group (I001281)	28.5	9,458,534	331,878	1.57	2.00
8	Real Broker, LLC (I001398)	36.0	8,772,325	243,676	1.98	1.85
9	RE/MAX Acadiana (I000020)	38.0	8,145,095	214,345	2.09	1.72
10	McGeeScott Realty (I001196)	27.0	6,772,899	250,848	1.49	1.43

Top 10 Listing Companies in Lafayette Parish – May 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass in Lafayette (I000050)	126	47,576,873.00	377,594.23	1.16	1
2	Real Broker, LLC in Lafayette (I001335)	141	41,734,359.00	295,988.36	1.02	2
3	Keller Williams Realty Acadiana in Lafayette (I000906)	105	27,479,190.00	261,706.57	0.67	3
4	EXP Realty, LLC in Lafayette (I001154)	106	25,968,879.00	244,989.42	0.63	4
5	Keaty Real Estate Team in Lafayette (I000932)	58	16,583,650.00	285,925.00	0.40	5
6	HUNCO Real Estate in Lafayette (I001141)	19	6,075,502.00	319,763.26	0.15	6
7	Dwight Andrus Real Estate Agency, LLC in Lafayette (I001261)	16	5,324,800.00	332,800.00	0.13	7
8	Coldwell Banker Trahan Real Estate Group in Lafayette (I001281)	17	5,189,500.00	305,264.71	0.13	8
9	Reliance Real Estate Group in Lafayette (I001039)	17	4,922,900.00	289,582.35	0.12	9
10	NextHome Cutting Edge Realty in Lafayette (I001236)	16	3,820,000.00	238,750.00	0.09	10

Top 10 Listing OR Selling Companies in Lafayette Parish – May 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass (I000050)	254.5	93,978,151	369,266	13.31	17.08
2	Real Broker, LLC (I001335)	251.0	79,465,624	316,596	13.13	14.44
3	EXP Realty, LLC (I001154)	274.5	66,928,362	243,819	14.36	12.17
4	Keller Williams Realty Acadiana (I000906)	252.0	64,683,924	256,682	13.18	11.76
5	Keaty Real Estate Team (I000932)	113.5	32,644,972	287,621	5.94	5.93
6	HUNCO Real Estate (I001141)	46.0	14,110,447	306,749	2.41	2.56
7	Coldwell Banker Trahan Real Estate Group (I001281)	33.5	12,213,015	364,568	1.75	2.22
8	NextHome Cutting Edge Realty (I001236)	32.0	8,099,400	253,106	1.67	1.47
9	Dwight Andrus Real Estate Agency, LLC (I001261)	22.0	7,224,700	328,395	1.15	1.31
10	Reliance Real Estate Group (I001039)	20.0	5,749,900	287,495	1.05	1.05